OLIVER

Heat-Seal Packaging Solutions for
SENIOR MEAL PROGRAMS

CONFIDENCE FOR SENIOR MEAL PROGRAMS

Keep meal quality high, packaging consistent and your operation moving—without the traditional capital and service costs of heat-seal solutions.

When you're preparing and delivering meals for seniors, reliability matters. Every meal supports someone's health, routine and independence.

Oliver helps senior meal programs streamline packaging, protect meal quality through handling and delivery, and keep operations moving—so your team can stay focused on the people you serve.

How Oliver's Heat-Seal Packaging Supports You:

OVER 25 YEARS OF SENIOR MEAL PROGRAM PARTNERSHIP
We pioneered heat-seal packaging for senior nutrition programs in 2000, building our systems alongside the the teams doing this work every day.

PROTECT MEAL QUALITY THROUGH DELIVERY
Secure heat-seal packaging systems help protect meal integrity and presentation through handling, transport and service.

KEEP YOUR MEALS MOVING
Equipment, training, service, parts and ongoing support help reduce uncertainty and keep your team prepared when needs change.

REDUCE LABOR AND CONTROL FOOD COSTS
Standardized portioning and high-speed packaging help reduce labor, limit waste and keep food costs predictable with each curated meal.

Deliver care to the seniors you serve every day. Visit oliver-packaging.com to learn more.

OLIVER'S HEAT-SEAL PACKAGING SOLUTIONS ARE PERFECT FOR:

- Senior Meal Delivery Services
- Senior Care Communities
- Senior Centers and Community Programs
- Meals as Medicine

BUILT TO KEEP YOUR MEALS MOVING AND SENIORS FED

When you purchase trays and film from Oliver, you get more than packaging. You get an entire ecosystem of support—equipment, service, parts, training and people—all included. The goal is simple: keep you running so you can stay focused on making and delivering meals.

	TOTAL CONFIDENCE PROGRAM™		
	FREE Equipment Program	Purchase/Finance Equipment Program	Purchase/Finance Equipment Only
GUARANTEED HEAT-SEAL SOLUTION Oliver guarantees the seal when our trays, film and equipment are used together. You get a complete, integrated solution—not just a piece of it.	✓	✓	
FREE SERVICE REPAIRS Never worry about expensive, unplanned repair bills. If a machine goes down, the repair is on us.	✓	✓	
FREE REPAIR PARTS Many competitors make money on repair parts. Oliver doesn't. We provide them at no cost to you.	✓	✓	
FREE NEXT DAY PARTS SHIPPING When a machine is down, there's no time to waste. We overnight replacement parts to get your operation running again, all on our dime.	✓	✓	
FREE PREVENTATIVE MAINTENANCE (2 times per year) Service issues don't wait for a convenient time. We perform two proactive maintenance visits per year, for free, to keep your operation running smoothly.	✓	✓	
FREE END-OF-LIFE REPLACEMENT Heat-seal equipment eventually needs replacing. When your Oliver machine reaches that point, we send a replacement free of charge—no capital required.	✓	✓	
FREE TRADE-INS / TRADE-UPS As your program grows, your equipment can grow with it. We'll exchange your current machine for a higher-productivity model at no cost.	✓		
"NO STRINGS" RETURN POLICY There's no set time you need to keep the equipment. Use it for 3 weeks, 3 months or 3 years—return it anytime.	✓		
LIFETIME WARRANTY All parts and service calls are covered for as long as your organization purchases trays and film from Oliver at published volumes. No surprises.	✓	✓	1-YEAR WARRENTY
FREE EXPERT INSTALLATION AND TRAINING Our team trains your team from day one. Have turnover? No problem—we'll come back and train again.	✓	✓	✓
24/7 TECHNICAL SUPPORT Call anytime, and one of Oliver's U.S. -based technical support specialists will answer. Any time, any day, anywhere.	✓	✓	✓
FACTORY-DIRECT SERVICE TEAM You get a trained expert with a direct line to the factory. That means faster answers and machines back up sooner.	✓	✓	✓
DEDICATED SALES CONSULTANT Our consultants are experts in on-site heat-seal packaging systems. They listen, learn and prescribe a solution that maximizes your efficiency.	✓	✓	✓
DEDICATED FIELD SERVICE TECHNICIAN Your assigned technician is always the one who services your machines. Consistent, knowledgeable support every visit.	✓	✓	
DEDICATED ACCOUNT MANAGER Your Oliver Account Manager is your teammate, assigned to your account. They know your operation inside and out and are ready to serve.	✓	✓	✓
READY-TO-SHIP PARTS We manufacture the machines, so we stock the parts. No waiting on a third-party supplier when something needs replacing in the field.	✓	✓	✓
MADE-IN-USA EQUIPMENT Our equipment meets Made-in-USA standards, manufactured with care and craftsmanship in Walker, MI.	✓	✓	✓

Total Confidence Program features apply to organizations purchasing trays and film from Oliver at published annual volume parameters. Program features vary by tier. Ask your Oliver sales consultant for details.